

NOTE: The provision at FAR 52.212-2 has been tailored as follows:

EVALUATION--COMMERCIAL ITEMS (JAN 1999) (FAR 52.212-2) (Tailoring)

(a) The Government will award contracts resulting from this solicitation to the responsible offeror whose offer conforming to the solicitation will be most advantageous to the Government, price and other factors considered.

(b) The evaluation factors and associated subfactors are listed below. At each phase of the source selection, the factors and subfactors are listed in descending order of importance.

Phase 1 Step 1 -- Preliminary Review

FACTORS

I. Technical/User Assessment

SUBFACTORS

A. Go / No Go (KPP Thresholds)

Phase 1 Step 2 -- Oral Presentation/Demonstration

FACTORS

I. Technical/User Assessment

SUBFACTORS

A. Go / No Go (KPP Thresholds)
B. APPs and KPP Objectives
C. Suitability/Effectiveness Analysis

II. Contracting and Management

A. Past Performance
B. Schedule
C. Price

Phase 1 Step 3 -- Source Selection

NOTE: No additional factors/subfactors will be evaluated during Phase I Step 3.

Phase 2 -- Developmental Testing

FACTORS

I. Technical

SUBFACTORS

A. Go / No Go (KPP Thresholds)
B. APPs and KPP Objectives
C. Technical Capability
D. Logistic Capability

Phase 3 Step 1 -- Operational Testing

FACTORS

I. Operational

SUBFACTORS

A. Combat Suitability/Effectiveness

Phase 3 Step 2 -- Final Source Selection

FACTORS

I. Contracting and Management

SUBFACTORS

A. Past Performance

B. Schedule

C. Price

(c) Go/No Go Criteria are attached. Failure to meet Go/No Go criteria at any phase during the procurement process will render the offeror ineligible for further consideration for contract award.

(d) ADJECTIVAL RATINGS OF FACTORS/SUBFACTORS: Evaluations of the graded factors/subfactors will be done through the use of an adjectival rating system, the description of which varies for each factor/subfactor. The Government will assign the following adjectival ratings to the Operational, Technical, and Contracting and Management factors/subfactors: (1) Excellent, (2) Good, (3) Acceptable, and (4) Unacceptable.

(e) PRICE: Price will not be rated but will be considered in determining the “best value” to the Government. The best value determination may result in the Government being willing to pay a premium for higher technical capability. The price becomes more important as the degree of equality increases between offers.

The following will be taken into favorable consideration when evaluating higher-priced offers against lower-priced offers. The Government will pay more for desired performance as follows:

- (1) Higher test scores in OT and DT
- (2) Greater accuracy
- (3) Greater maintenance diagnostics
- (4) Reduced size/weight
- (5) Other APPs as noted in the Performance Specification

Evaluation of prices for award will be based upon the Government’s projections of total annual requirements and projected individual order quantities. The use of the projected quantities for price evaluation purposes shall not obligate the Government to award delivery orders for the projected quantities.

The Government also desires more rapid delivery than the Required Delivery Dates (Threshold Dates) shown in Addendum 2. Contractors who are able to provide expedited deliveries up to and including the delivery schedules shown in Addendum 2 for Objective Delivery Dates will receive more favorable consideration.

(f) A written notice of award or acceptance of an offer, mailed or otherwise furnished to the successful offeror within the time for acceptance specified in the offer, shall result in a binding contract without further action by either party. Before the offer’s specified expiration time, the Government may accept an offer (or part of an offer), whether or not there are negotiations after its receipt, unless a written notice of withdrawal is received before award.

GO/NO GO CRITERIA

Phase 1 Step 1	Phase 1 Step 2	Phase 2	NOMENCLATURE
			Enhanced Combat Optical Sight (ECOS-C)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	B	Zeroing (Ref Performance Specification 3.1.2.2)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	C	C	Weight (Ref Performance Specification 3.3.1.1.1.1.1))
			Miniature Night Vision Sight (MNVS II)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Zeroing (Ref Performance Specification 3.1.2.2)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	B	C	Magnification (Ref Performance Specification 3.3.1.2.1.1.1)
A	C	C	Weight (Ref Performance Specification 3.3.1.2.1.1.2)
			Clip-On Night Vision Device (CNVD)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	B	C	Scope Compatibility (Ref Performance Specification 3.3.1.3.1.1.2)
A	C	C	Weight (Ref Performance Specification 3.3.1.3.1.1.3)
			Backup Iron Sight (BIS II)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Zeroing (Ref Performance Specification 3.3.1.4.2.2)

A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	C	C	Weight: (Ref Performance Specification 3.3.1.4.2.3)
			Rail Interface System (RIS II)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	C	Interoperability (Ref Performance Specification 3.3.1.5.1)
			Visible Bright Light (VBL III)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	B	C	Switching Devices (Ref Performance Specification 3.3.2.1.1.1.2)
A	C	C	Weight (Ref Performance Specification 3.3.2.1.1.1.3)
			Infrared Pointing, Illuminating, and Aiming Laser (ITPIAL II)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Zeroing (Ref Performance Specification 3.1.2.2)
A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	B	C	Laser Safety (Ref Performance Specification 3.1.2.3)
A	C	C	Weight (Ref Performance Specification 3.3.2.2.1.2.4)
A	B	C	Markings (Ref Performance Specification 3.3.2.2.1.2.1)
A	B	C	Eye Safe (Ref Performance Specification 3.3.2.2.1.2.2)
A	B	C	Adjusters. (Ref Performance Specification 3.3.2.2.1.2.3)
			Carbine Visible Laser (CVL II)
A	B	C	Interfaces (Ref Performance Specification paragraph 3.1.2.1)
A	B	C	Zeroing (Ref Performance Specification 3.1.2.2)

A	B	C	Waterproofing (Ref Performance Specification 3.1.2.4)
A	B	B	Power Supplies (Ref Performance Specification 3.1.2.5)
A	B	B	Interoperability (Ref Performance Specification 3.1.2.6)
A	B	C	Laser Safety (Ref Performance Specification 3.1.2.3)
A	C	C	Weight (Ref Performance Specification 3.3.2.3.1.2)

NOTE: Any combined system will be subject to the Go/No Go criteria of each applicable subsystem.

Key:

- A By analysis of Technical Proposal
- B By analysis of Technical Proposal and Product Sample Review
- C Via Prototype Testing
- N/A Not Applicable